

# Tommy Hart

Consultant – Accounting & Finance  
Sapient Management Resources LLC



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Tommy is a driven financial leader with experience managing private equity portfolio companies and founder-led startups, as well as leading financial due diligence processes. He is adept in the development and management of monthly reporting packages, financial model construction, and metrics development. He is experienced in professionalizing business operations with data-driven processes. Tommy is relationship-driven with strong critical thinking and communication skills, and he has an active CPA license.

## Selected Past Projects and Experience:

- VP of Finance/Controller for \$10M sponsored HVAC business, built finance and accounting functions from nascent stage; authored all board and budget presentations.
- Led finance and operations for the digital platform investment arm of a family office deploying \$5M/year in capital.
- Authored financial model for an international software development company as the company grew by 700%.
- Started a payroll and benefits administration platform that serviced over 400 employees.
- Drove quality of earnings processes with a Big 4 accounting firm, working primarily as a buy-side advisor to a middle-market PE firm on deals totaling over \$450M in EBITDA.

## Representative Client & Employer Profiles:

- Private equity sponsor with 15+ portfolio companies
- Family office with \$100M+ assets under management
- International software development company with \$60M+ revenue
- Market-leading advisory practice of a Big 4 accounting firm