

Antonio Hernandez

Financial Consultant

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Antonio has 15+ years of experience leading strategic, data-driven decision-making. He is a proven leader with a knack for improving company performance by developing and tracking KPIs, performing objective scenario analysis, and executing projects systematically. Antonio holds a BS in International Business Management from Universidad Anahuac in Mexico City, an MBA from the University of Virginia's Darden School of Business, and previously served as an advisor for Deloitte.

Selected Past Projects and Experience:

- Led multiple projects across a wide range of industries including mergers and acquisitions, business and investment project valuation, capital raising, debt restructuring, and performance analysis.
- Analyzed financial performance, developed projections, and built dynamic financial models to prepare client companies for equity transactions.
- Extensive corporate finance experience with a global CPG company, where he led teams in various finance-related roles and provided key support to top executives in negotiations with a strategic partner.
- Led the transformation of internal controls for a Mexican produce distributor, improving cash flow management by developing a custom, Excel-based system to improve oversight of Order-to-Cash and Procure-to-Pay processes.
- Enhanced budgeting models and developed monthly variance analysis tools in support of a capital raise for a major Recruitment Process Outsourcer, culminating in the acquisition of a majority stake by a private equity fund.

Representative Client Profiles:

- Startup hospital system in Los Cabos, Baja California
- \$30M money transfer services business
- \$50M home services business
- \$300M steel service and distribution business